

UNMASKING THE TARIFF DELUSION

Franklin Pierce Shows That Labor Is Not Benefited by Unjust Tax.

MANUFACTURER KEEPS PROFIT

Proof of Democratic Platform's Soundness Cited in Reports of Wage Investigations.

By FRANKLIN PIERCE.

For a hundred years of our history the manufacturers, believing that they received a benefit from the protective tariffs, have ingeniously devised plausible pretexts for imposing increased prices upon the necessities of life. At first they said that industry in our country was in its infancy and needed protection. When those industries had become strong and needed no aid the manufacturers invented the theory that the foreigner paid the duty. This theory was exploded and they declared that cheap clothing meant cheap men and was not a blessing.

Driven from every one of these indefensible positions, their final and only argument left today is that the tariff is imposed upon foreign imports to enable the manufacturer to increase his profits and pay higher wages.

The Democratic platform declares that:

"In the most highly protected industries, such as cotton and wool, steel and iron, the wages of the laborers are the lowest paid in any of our industries."

Proof of this statement is found in reports of many recent official investigations of wages in the United States.

Wages in Cotton Industry.

Under the existing Payne-Aldrich tariff law actual imports of cotton cloth paid in 1910 average duties of 56.4 per cent.

In 1905, when work and wage conditions in the cotton industry were exceptionally good, the wages of 202,211 cotton mill operatives in the United States—men, women and children—averaged only \$6.47 a week. The average wage for men was but \$7.71 a week, for women \$6.30 and for children, \$3.21.

As to the profits, seventeen leading cotton mills, with total capitalization of \$25,110,000 and total surplus of \$21,262,501, paid in nine years dividends averaging 22 per cent.

The cotton manufacturers turned out in 1905 \$412,451,218 worth of goods and paid in wages therefore \$94,337,995, or 21 per cent. of the value of the finished product.

Extortion of Wool Tariff.

Outside of the duties on two or three commodities of comparatively little importance, the duties on woolen cloth are the highest of any in the tariff schedules. According to Senator Reed Smoot, owner of a woolen mill at Provo, Utah, and chairman of the finance committee in charge of tariff legislation in the senate, wearing apparel valued at 30 cents a pound now pays 200-2-3 per cent. duty.

This and other correspondingly high duties on the manufactures of wool are made to enable the manufacturer to pay his labor an increased wage over those of foreign countries. But the duty on woolen goods is nearly five times the entire labor cost, while the American manufacturers in 1905 paid in wages only 18 per cent. of the total value of their production.

At Lawrence in this most highly protected industry the laborers were obliged to strike even for a living wage. Thousands of adult males were receiving only from \$5 to \$9 a week and many only \$5 to \$6 a week. As a result of the strike the American Woolen company gave its employees slight increases in wages.

The wool tariff bill vetoed by President Taft reduced the duties on raw wool from 42.20 to 29 per cent. and on manufactures of wool from 87.65 to 48.38 per cent. Mr. Taft said he vetoed it because the proposed rates did not comply with the findings of the tariff board. Senator La Follette contradicted the president, saying that the proposed rates varied from 1 per cent. lower to 11.6 higher than the tariff board's findings justified.

Low Wages in Steel.

Manufacturers of iron and steel in 1905 paid in wages only 15 per cent. of the total value of their production, while the duty then would average about 45 to 47 per cent., and on all metals it now averages 34.51 per cent.

American wages are really the cheapest wages in the world when you take into account the amount of production per man.

An illustration of this appears in the Stanley report, investigating the steel trust, as follows:

"The labor cost of producing pig iron in Pennsylvania fell from \$1.25 a ton in 1902 to 82 cents a ton in 1909, yet the realized value of the pig iron output was \$15.64 in 1902, whereas it was \$17.44 in 1909. In other words, workers in 1902 got \$1.25 for producing only \$15.64 worth of pig iron and in 1909 only 82 cents for producing \$17.44 worth."

While thus treating labor the industrial combinations that have grown up under the protection of the tariff have fixed the prices of commodities at the highest point the home market would stand. For twelve years they have been unjustly transferring through the protection tariff billions of dollars from the earnings of labor into their own pockets.

When will the laboring men of the country cast off this delusion that the tariff is for their benefit and with their votes strike down this monstrous injustice?

Office in the Academy of Music Building, Main Street.

SUNDAYS BY APPOINTMENT.

STOVES! STOVES!

THE LARGEST and MOST COMPLETE Line we have ever shown.

The BEST DESIGNS from Three of the Largest Manufacturers here represented. Prices range from

\$1.00 to \$15.00

Many Special Leaders at \$2.50, \$3.00, \$4.00 and \$5.00

There is no other Stove so good as COLE'S HOT-BLAST HEATERS, (either Coal or Wood.) Don't fail to see our Line before buying.

LOPEZ STORE CO.

WM. R. EDGAR, President. E. D. AKE, Vice-President. MANN RINGO, Cashier.

IRON COUNTY BANK
IRONTON, MO.

CAPITAL, \$10,000 SURPLUS \$15,000

ORGANIZED 1896

Does a General Banking Business, at the Old Stand, Opposite the Court House.

Insured Against Burglary, and Interest Paid on Time Deposits.

A Continuance Past Liberal Patronage is Solicited.

BOARD OF DIRECTORS
I. G. WHITWORTH, W. R. EDGAR, W. H. WHITWORTH, MANN RINGO, E. D. AKE



**COMPLETE
ROLLER
MILLS**

INCORPORATED MAY 1889.

Ironton Manufacturing Co.

MANUFACTURERS OF AND DEALERS IN

Grain, Flour, Cornmeal, Bran, Ship-stuff, Mixed Feed, Poultry Bone, Etc.

Oats, Seed Corn and Stock Peas.

IRONTON, MISSOURI.

AUGUST RIEKE. HERMAN L. RIEKE.

A. RIEKE & SON



**UNDERTAKERS
AND
EMBALMERS**
IRONTON, MO.

ALSO DEALERS IN
FURNITURE AND HARDWARE, ALL KINDS

Garden and Farming Tools and Stoves
of All Kinds.

Iron and Wire Fencing a Specialty.

HARRIS & MORRIS
Dealers in Saddlery and Harness

Academy of Music Building, Ironton, Mo.

Repairing and Special Work done on short notice, and in all instances Satisfaction is Guaranteed. Shoes Resoled and Repaired.

DR. K. W. HOUSTON
Dentist

Hours 9 A. M. to 4 P. M.

Special attention to Saving the Natural Teeth, and to the Care of Children's Teeth.

Office . . . Over Gay & Kindell's

IRONTON, MO.

LADY ATTENDANT. Phone 60.

Do you need a stove? It will pay you to examine the Coles Hot Blast line. Built on scientific principles—greatest amount of heat—smallest fuel consumption. There's no other "just as good."

LOPEZ STORE CO.

NOTICE OF FINAL SETTLEMENT.

Notice is hereby given that the undersigned, Louise Rodach, administratrix of the estate of Frederick Rodach, deceased, will make Final Settlement of her accounts with said estate as such administratrix at the next term of the Probate Court of Iron County, Missouri, to be held at Ironton, in said County, on the 11th day of November, A. D. 1912.

LOUISE RODACH, Administratrix.

NOTICE OF FINAL SETTLEMENT.

Notice is hereby given that the undersigned, Sylvester Kitchell, administrator of the estate of John Wallace, deceased, will make Final Settlement of his accounts with said estate as such administrator at the next term of the Probate Court of Iron County, Missouri, to be held at Ironton, in said County, on the 11th day of November, A. D. 1912.

SYLVESTER KITCHELL, Administrator.

Hammond's oleomargarine and creamery butter for sale at Codding's.

WM. R. EDGAR. WM. R. EDGAR, JR.

EDGAR & EDGAR,
Abstracters of Land Titles.

Complete Abstracts of Lands in Iron County. Abstracts promptly furnished.

IRONTON, MISSOURI.



ADOLPH'S JEWELRY STORE

East Side Court House Square.

AGENT for the Boye Sewing-Machine Needle. Also, Hand Sewing Needles, Oils and Belts, Boye Can Opener and Knife Sharpener, and Adjustable Curtain Holder. Come and see them at my Store.

...Grocery Store and Restaurant...



Staple and Fancy Groceries, Fruits, Cigars, Tobacco, Etc. Board by Day or Month. At the old "Blue Store" Stand, on Main Street, Ironton.

R. T. WHITE, Prop'r.

The Ironton Meat Market

F. O. CODDING, Proprietor.

Dealer in Choice Beef, Veal, Pork, Mutton, Lamb, Ham, Bacon, Corned Beef, Tongues, Lard, Etc. Fish and Oysters Friday. Cash Paid for Poultry And Hides. Phone No. 47.

PAUL P ROSENTERETER

PROPRIETOR

Ironton Livery, Feed & Sale Stables

Good Rigs and Horses, and Careful Service, at Reasonable Rates.

Patronage of the Public is Respectfully Solicited.

Young Women

Read what Cardui did for Miss Myria Engler, of Faribault, Minn. She says: "Let me tell you how much good Cardui has done me. As a young girl, I always had to suffer so much with all kind of pain. Sometimes, I was so weak that I could hardly stand on my feet. I got a bottle of Cardui, at the drug store, and as soon as I had taken a few doses, I began to feel better. Today, I feel as well as anyone can."

TAKE The CARDUI Woman's Tonic

Are you a woman? Then you are subject to a large number of troubles and irregularities, peculiar to women, which, in time, often lead to more serious trouble.

A tonic is needed to help you over the hard places, to relieve weakness, headache, and other unnecessary pains, the signs of weak nerves and over-work.

For a tonic, take Cardui, the woman's tonic. You will never regret it, for it will certainly help you. Ask your druggist about it. He knows. He sells it.

Write to: Ladies' Advisory Dept., Chattanooga Medicine Co., Chattanooga, Tenn., for Special Instructions, and 64-page book, "Home Treatment for Women," sent free. 1912

PILES CURED WITHOUT THE KNIFE

Protruding Piles, Itching Piles, Bleeding Piles, Prolapsed Hemorrhoids and all diseases of the Rectum CURED under a positive GUARANTEE. My treatment is mild, absolutely reliable and permanent. Write to me and I will send you the particulars of my treatment, and a FREE BOOK. B. C. Elkins, Montgomery City, Mo. Alex. Verdor, Bonanza Mill, Mo. Wm. Grothe, St. Charles, Mo. A. B. White, Hannibal, Mo. Herman Klemm, Hannibal, Mo. H. D. Rummel, St. Charles, Mo.

SEND FOR MY 172 PAGE FREE BOOK for men and my 98 page book for women. I will send them to you free and postage paid. These books contain much information of great value to anyone afflicted with piles or any form of rectal trouble, and hundreds of testimonials. Whether you take treatment or not you are welcome to both books. Write to-day—I will pay you.

SPECIALIST. ESTABLISHED 25 YEARS. M. NEY SMITH, M. D., 1178 A OLIVE ST. ST. LOUIS, MO.

BUILDING MATERIALS--ALL KINDS

Lumber Lime Brick Building Paper Shingles Cement Tile Rubber Roof'g Windows Plaster Lath Porch Posts Moulding From our Sawmill on Marble Creek we fill Orders for Pine and Oak on short notice

Large Shed and Yard on Main Street, near Depot. **C. R. Crow & Bro.**

BOATMEN'S BANK

ST. LOUIS, MO.

Oldest Bank in Missouri. Organized 1847

For over Sixty Years has stood for Progressive Conservatism, Liberal Treatment of Customers and Abiding Faith in Missouri and St. Louis Institutions.

We Pay Interest on Time Deposits. 3 Per Ct. for Six Months. 4 Per Ct. for Twelve Months.

CAPITAL AND SURPLUS, \$3,000,000.

OFFICERS

EDWARDS WHITAKER, President. E. M. HUBBARD, Cashier. MURRAY CARLETON, Vice-President. EDGAR L. TAYLOR, Asst. Cashier. WM. H. THOMSON, Vice-President. CLARENCE R. LAWS, Asst. Cashier. DIRECTORS: SAMUEL D. CAPEN, CLARENCE H. HOWARD, FRANK E. SHELTON, MURRAY CARLETON, E. M. HUBBARD, D. S. H. SMITH, HANFORD CRAWFORD, HENRY W. PETERS, E. O. STANARD, WM. H. THOMSON, EDWARDS WHITAKER.

CHAS. J. TUAL

Contractor and Builder

IRONTON, MO.

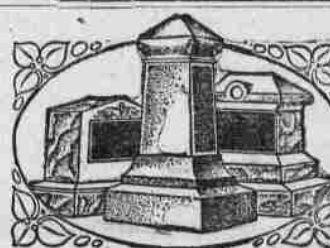
Furnishes Estimates, Plans and Specifications, on Request

WARRANTS WHATEVER HE DOES

Honest Work at Fair Charges.

ON THESE CONDITIONS

Phone 46 Your Patronage Is Solicited



MONUMENTS

EMBRACING

Durability, Economy and Satisfaction

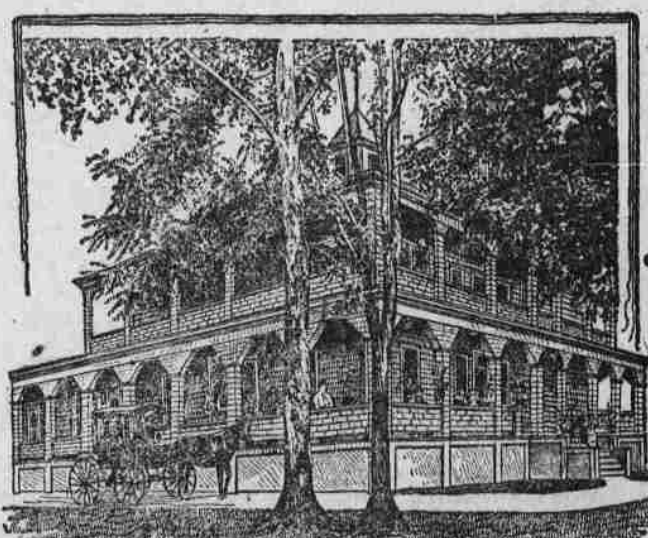
Are Constantly Being Furnished by us.

Do You Want to See Our Line? It Will Pay You. A POSTAL CARD WILL DO.

MRS. E. L. SPAUGH PROP'R.

FARMINGTON MARBLE WORKS.

OSTEOPATHIC SANITARIUM AND HOTEL
IRONTON MISSOURI.



DR. W. J. SMITH,

Graduate American School of Osteopathy, Kirksville, Mo.

CONSULTATION FREE. CORRESPONDENCE SOLICITED: Board, Room and Treatment, \$10 to \$25 per week. Special Rates to parties desiring Board Without Treatment.

This Institution is designed and constructed for the comfort and accommodation of patients who seek relief and recuperation and the recovery of lost health. Its location is admirable for this purpose. It is on the Iron Mountain Railway, 80 miles south of St. Louis, and 640 feet above that city. Nestled at the foot of Shepherd Mountain, embowered among majestic trees, just off the main street, and free from its noise and dust, and alongside the famed Emerson Park, known far and near, with its shady walks and drives, Sylvan Lake and Grant Spring, and their attractive surroundings, no more beautiful retreat for the invalid and convalescent, or the weary and careworn, can be found in all America.

THE ARCADIA COLLEGE



Ursuline Academy for Young Ladies

Delightfully Situated—Buildings Spacious and Commodious

Departments:—College—Academic—Preparatory

Courses:—Classical—English—Commercial—Music—Art

For further information and details

ARCADIA COLLEGE, ARCADIA, MO.